

Discover the Quest Solution for your business

▪ RFID ▪ Enterprise Mobility ▪ CRM ▪ WMS ▪ Printing ▪ Communications

Would you like to improve your business processes, production and profits?

The Quest Solution is a unique combination of proven technology, superior software and professional services delivered by the most creative people in the industry.

Utilizing the most sophisticated innovations in RFID, barcode and data capture technology, we've eliminated errors, saved time, and reduced labor and inventory for more than 1500 customers in distribution, manufacturing, logistics and retail.



Following is a brief overview of our most popular solutions.

Customer Relationship Management (CRM)

The heart of any business is its customers. CRM devices and software enable the people closest to the customer to acquire up-to-date information and provide instant feedback on interactions with customers.

Operations Supported in the field:

- Automation of marketing, sales, and service
- Instant availability of customer needs data

Whether you are doing sales force automation, field service or enterprise marketing automation, this data provides your company with instant visibility to your customers needs, giving you the leverage to grow your relationship before your competition has a chance.

Enterprise Mobility (ERP)

Field sales personnel equipped with up-to-date account history, pricing, and promotional strategies work faster, more efficiently and less expensively. Empower *your* workforce with this information on a mobile device and provide better field service, increased sales and more profit to the bottom line.

Markets that benefit from ERP technology

- food/beverage service
- pharmacy/healthcare
- health/beauty products
- newspapers/magazines
- home delivery

Operations Supported in the field

- Field service and sales
- Order placement, processing & billing
- Electronic signature capture

Empower Your Workforce



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Find out how Quest's expertise can work for you.



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RFID

Implement an effective RFID program without the cost and complexity of middle-ware software products. VIA RFID NOW! facilitates reading multiple RFID tags per container or pallet and integrating that information into existing ERP or legacy systems.

Experience the Benefits!

- Eliminates the need for expensive middle-ware, consulting or reprogramming
- Experience the advantages of RFID earlier than your competitors
- Read RFID labels, commission RFID tags, read multiple tags and schemas
- Eliminate need for RFID printer by using tag commissioning feature
- Direct or re-direct RFID data to trading partners
- Simple configuration menu driven operation

Warehouse Management Systems (WMS)

From receiving through shipping confirmation, **VIA Warehouse** solutions keep information and inventory flowing smoothly through the facility using wireless network transmissions between WMS and remote devices.

- Transmits data between the warehouse and field
- Facilitates "put away" and "letdown" tasks on site
- Notifies warehouse staff of slot locations nearly depleted for a letdown or replenishment
- Inventory status automatically updated upon order placement, assisting in tracking and reordering
- Pallets leave the warehouse labeled correctly and identified with barcodes or RFID tags

Data and Device Management with WTM32 and WTMiP

Mobile devices increase efficiency, accuracy, and speed, which helps companies get an edge on the competition. Servers must also incorporate an efficient and secure method of transmitting data between the mobile devices and the company's computer systems. Quest Solution's WTM32 and WTMiP products satisfy this need.

Benefits of Data and Device Management Software

- Works with serial, acoustic or TCP/IP
- Secure transmission of data
- Secure access to proprietary information
- Connectivity via cell phone, PDA, handheld, workslate or laptop

Printing

To complement the vast array of mobile computing devices, Quest Solution offers a wide range of mobile printing devices. Whether printing barcode labels or RFID tags for products as they are unloaded off the dock or printing a receipt for a customer on the spot complete with signature, the convenience offered by mobile printing provides a tremendous boost to productivity of your workforce.

Service and Support Available

- Technical support
- Installation and setup
- Maintenance
- Application support
- Hardware support
- Migration from your current design



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Leading companies rely on Quest Solution to get more out of their existing information systems affordably and on time.